

# WHAT YOU NEED TO KNOW TO MANAGE A VIRTUAL TEAM







### Hi, I'm Karlyn

**MBA** 

**PhD in Psychology** 

**Certified DISC Trainer** 

Zen Workplace, Principal

**Chief Science Officer, RallyBright** 

**Connect with me:** 

Twitter: @DrKarlynB /

@ZenWorkplace

LinkedIn: Karlyn Borysenko

karlyn@zenworkplace.com

**Businesses have** been working virtually successfully for a really long time.





# You must take care of the **emotional** needs of your team.

### SELF-ACTUALIZATION:

Realizing one's full potential, self-fulfillment

### **ESTEEM NEEDS:**

Self-esteem, achievement, mastery, independence, prestige, feeling of accomplishment

### **BELONGINGNESS AND LOVE NEEDS:**

Friendships, intimacy, trust, acceptance, being part of a group, giving and receiving love

### **SAFETY NEEDS:**

Shelter, security, safety

Psychological needs

Basic needs

### **PHYSIOLOGICAL NEEDS:**

Air, food, water, sleep, sex

# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

#### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

### **WORKSPACE**:

Workspace, furniture, supplies, technology, basic resources to do their job

Psychological needs

Basic needs

# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

# Psychological needs

Basic needs

### WORKSPACE:

Workspace, furniture, supplies, technology, basic resources to do their job

Do your team members have the dedicated workspace, supplies, and technology to succeed?



# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

#### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

### n

### WORKSPACE:

Workspace, furniture, supplies, technology, basic resources to do their job

Psychological needs

Basic needs

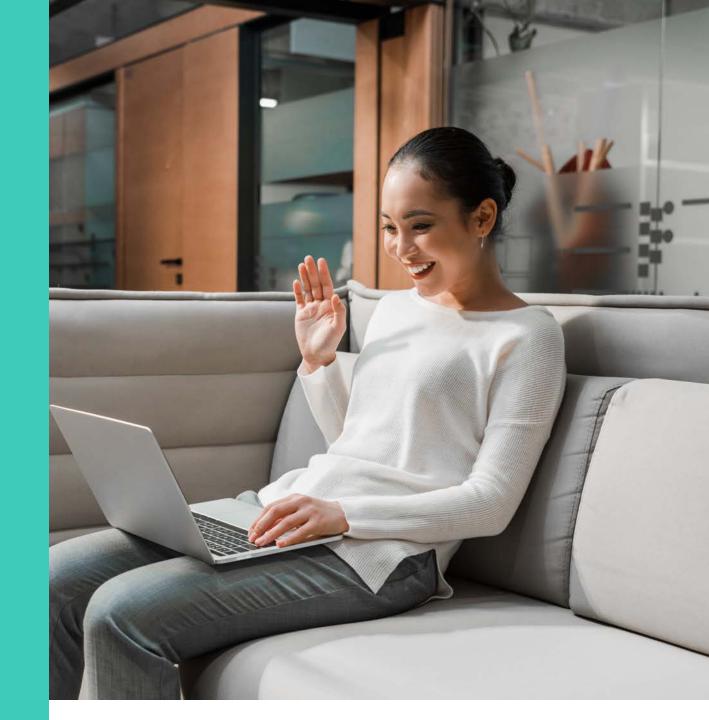


How can you comfort your team's fears about losing their job?

Get on Zoom or

Skype and talk to

people.





How you treat your employees during this time will set the tone for your working relationship with them when it's all over.





# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

#### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

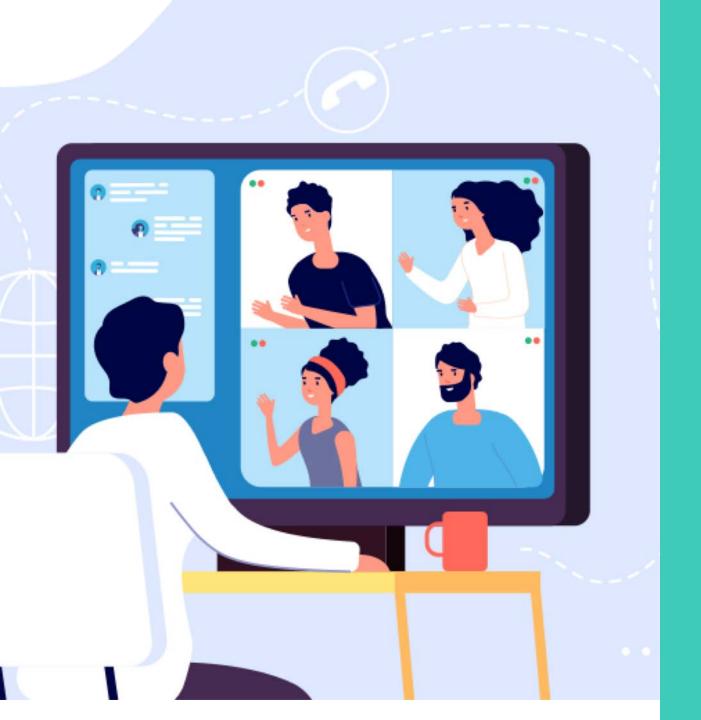
Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

### **WORKSPACE:**

Workspace, furniture, supplies, technology, basic resources to do their job

Psychological needs

Basic needs



Utilize technology
to make sure your
team talks to each
other.

# **Daily Check-Ins:**

o Morning Prioritization: What are your top three priorities?

o Evening Accountability: What was accomplished?



# Make sure the team is aligned across five core dimensions of resilience.

#### The Five Dimensions of Resilient Teams™



**Connection** 

- Trust
- Safety
- Communication



**Attitude** 

- Optimism
- Competitive Spirit
  - **Growth Mindset**



Direction

- Vision
- Purpose
- Behaviors



Alignment

- Customer Focus
- Internal Relations
- Industry Trends



**Performance** 

- Accountability
- Commitment
- Bias for Action

# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

### **WORKSPACE**:

Workspace, furniture, supplies, technology, basic resources to do their job

Psychological needs

Basic needs

# Weekly One-on-One Meetings

- How are you doing? Reenforce positive self-care practices.
- o How can you help support them?
- Don't be afraid to be vulnerable!



# ENGAGEMENT AND INNOVATION:

Empowerment, ownership, embracing one's role in a way that allows them to reach their true potential

### INDIVIDUAL ACHIEVEMENT:

Pride, self-esteem, confidence, sense of an individual contribution to the greater whole

### **TEAM CAMARADERIE:**

Belonging to a team, positive workplace relationships, trust, psychological safety

### **SECURITY AND STABILITY:**

Job security, organizational and team stability, a safe work environment free from threats of physical or emotional harm

### **WORKSPACE**:

Workspace, furniture, supplies, technology, basic resources to do their job

Psychological needs

Basic needs We also want to focus on developing team resilience.



A group of highly resilient individuals does not automatically lead to a highly resilient team.



# Resilience is about what the team is able to accomplish together

#### The Five Dimensions of Resilient Teams™



**Connection** 

- Trust
- Safety
- Communication



**Attitude** 

- Optimism
- Competitive Spirit
- **Growth Mindset**



Direction

- Vision
- Purpose
- Behaviors



Alignment

- Customer Focus
- Internal Relations
- Industry Trends



**Performance** 

- Accountability
- Commitment
- Bias for Action

### **Attitude**

When teams embrace pragmatic optimism to fuel their push for outcomes.



### THINGS TO THINK ABOUT REGARDING ATTITUDE

- o How can you model unapologetic optimism?
- o What can you do to enhance your team's commitment to each other, and to the organization?
- o What can you do to continue the drive towards your collective goals?

### Connection

When teams members trust one another to do the right thing, have each other's back, communicate transparently and resolve conflict productively.

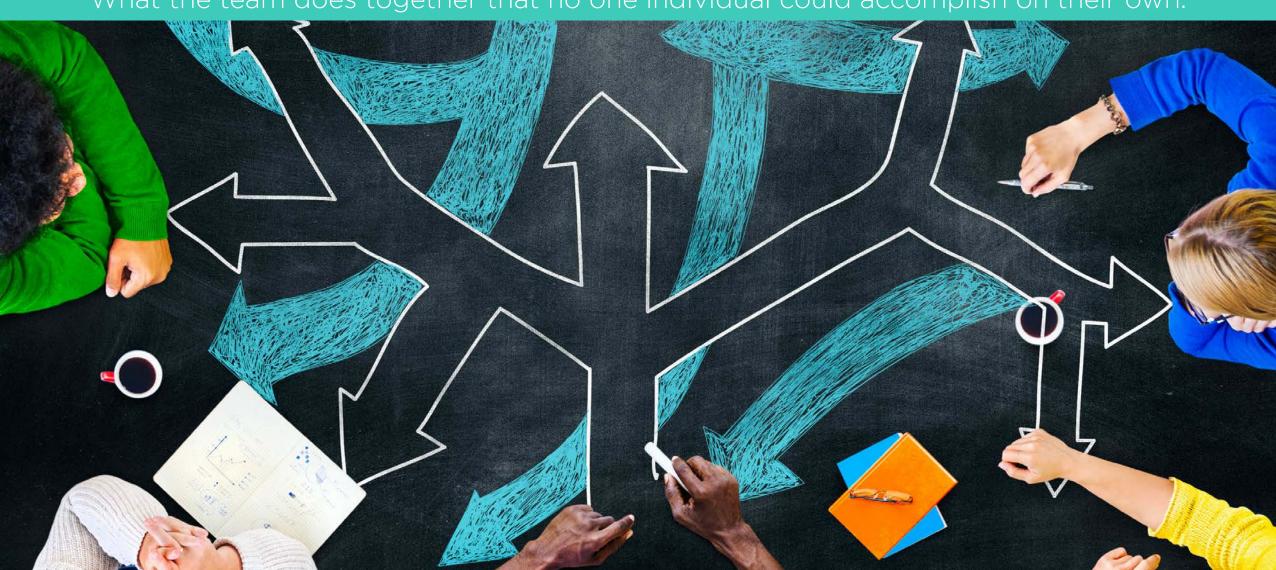


### THINGS TO THINK ABOUT REGARDING CONNECTION

- o In a virtual environment, communication is key.
  - o What is your cadence of team communication?
  - o How can you encourage (or mandate) that your team take advantage of Zoom or Skype?
- o How are you encouraging compromise and productive conflict resolution?
- o Is this an opportunity to help the team understand work styles?

## Direction

What the team does together that no one individual could accomplish on their own.

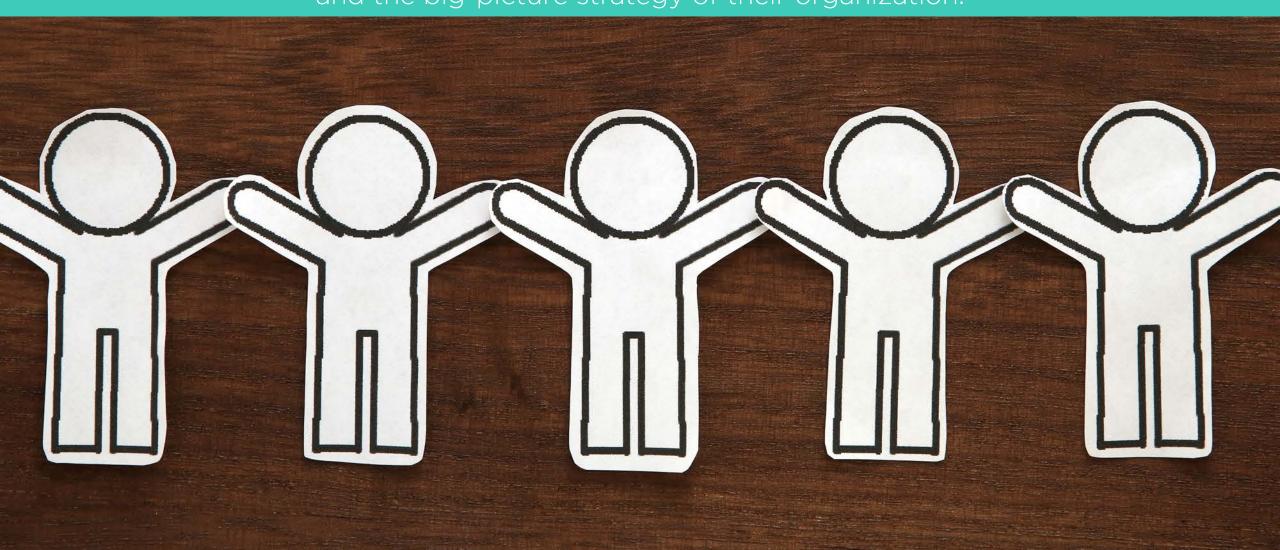


### THINGS TO THINK ABOUT REGARDING DIRECTION

- o Does the team know what their shared purpose is?
- o Do they all understand how they are contributing to those goals?
- o Is the team looking at their short-term reality, or how they can contribute to long-term success?
- o In your virtual team meetings, these are points to emphasize and re-enforce consistently.

# Alignment

When teams are fully aligned with the needs of their customers, stakeholders, and the big-picture strategy of their organization.



### THINGS TO THINK ABOUT REGARDING ALIGNMENT

- o What do your team members need from other teams in the organization? How are you facilitating those things? How are you keeping in communication with other leaders?
- o How are your customers doing? How can your team serve them during this stressful time?

### **Performance**

When teams regularly meet or exceed their goals and objectives.



### THINGS TO THINK ABOUT REGARDING PERFORMANCE

- o How can you get the most out of your team meetings?
- o Do you have a common dashboard that you are all using to track progress transparently? If you don't, what tools can you start using?
- Are team priorities clear? How will you hold team members accountable who are not reaching their goals?



How are you taking care of yourself?

# Announcing my Leading Virtually program

 An ongoing program to help and support leaders and managers during this time.

o It will start next week and run for the duration of this crisis.



### WHAT YOU GET

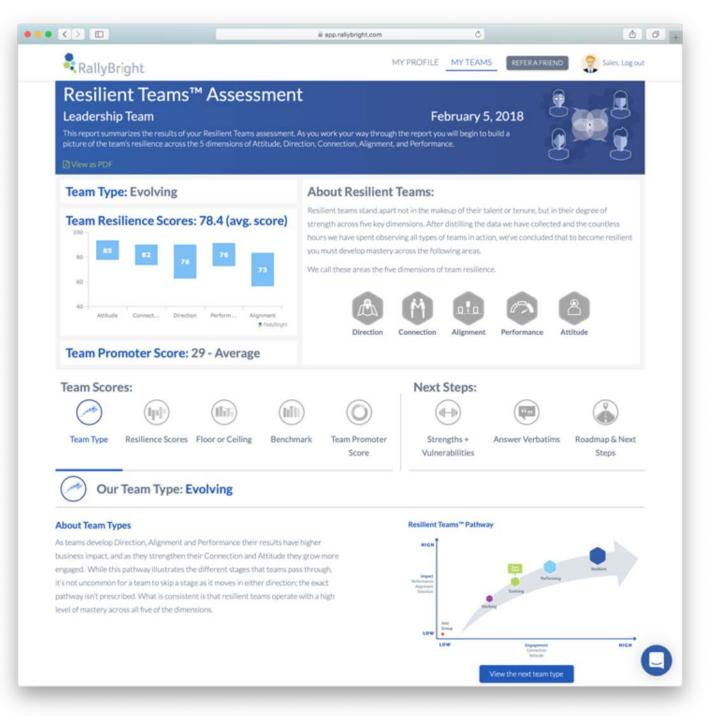
- o Weekly live video calls via Zoom starting next week and spanning at least two months to help you lead your team well through this.
  - o Access to the recordings if you can't make the live call.
- o **Training** on how to be a great boss specifically focused doing so in a virtual environment.
- A customized management profile to help you understand your
   management style and how best to adapt to and coach your team.

### The Costs\*:

- o 1 person in your organization: \$399
- o 2-5 people: \$349/person
- o 5-10 people: \$299/person
- o 11 or more people: \$249/person
- o \*Free for managers who set their team up on the RallyBright platform
- \*Special rates, and possible complimentary access for select non-profits.



RallyBright is a tool that will help you assess your team's resiliency and create more team cohesion.



### **Next Steps:**

- You'll be receiving an email at the address you registered under tomorrow to sign up for the program.
- You can sign up at any time and still have access to the recordings.
- o Email karlyn@zenworkplace.com with any questions.

